



**ADLIS
WEIYIN**
Official Manufacturer

HOW WE WORK



AGENT FREELANCER

Independent, no conditions, no obligations.

Trader Contract



COMPANY TRADER

The best solution for a trading company with office and customer services.

Special Trader Contract



NORMAL CLIENT

Represent and sell our products - Good option to start with our products.

NDA



SPECIAL CLIENT

Full Pack: CIF/Door to Door. Our company provides Full service to the customer. (Special Client Contract)

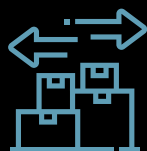
Special Client Contract



OFFICIAL DISTRIBUTOR

No exclusivity - Special Prices - Full Services - Full Catalogue - Contract for 24 month

Distributor Contract



EXCLUSIVE DISTRIBUTOR

Exclusive Partnership, exclusive products. 6 to 8 products to choose.
The best solution

Exclusive Contract



ASSEMBLY-PROCESS

Full Partnership - Working together on the manufacturing and assembly process. Create and invest in a new factory for local manufacturing

Distributor Contract

ADVANCING EUROPE'S DIGITAL FUTURE IN PARTNERSHIP WITH THE WORLD

**ADLIS SMART WILL BE PRESENT
AT GITEX BERLIN 2025
COME VISIT US AT
DIGITAL CITIES SPACE
FOR MORE INFORMATION CONTACT**

admin@adlissmart.com

ORGANIZED BY

KAOUN
INTERNATIONAL



مركز دبي التجاري العالمي
DUBAI WORLD TRADE CENTRE

2,500+
EXHIBITORS

1,500+
STARTUPS

100+
COUNTRIES

500+
SPEAKERS

EUROPE'S LARGEST ENTERPRISE TECH AND DIGITAL EVENT

To accelerate the European core industries of public services, health and biopharma, banking & finance, sustainability development, manufacturing, AI, science and R&D, future mobility, education & retail.



AI/ ROBOTICS



SCIENCE & TECH



SUSTAINABILITY TECH



FUTURE HEALTH



CONSUMER TECH



CYBERSECURITY



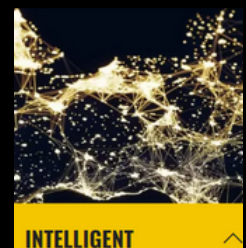
CLOUD, DATA, IoT



**FUTURE MOBILITY &
DRONES**



DIGITAL CITIES



**INTELLIGENT
CONNECTIVITY &
TELECOM**





NEXT GEN OF ADLIS SMART INTEGRATED SYSTEM POWERED BY BYNET AND NVIDIA JETSON

Agent Freelancer

The Freelance Agent with % commission on selling our brand and our products in all the projects he considers.

The Freelance Agent are part of our company. They promote, get projects, present projects and sell our brand and our products in different countries.

Sign a contract as a **Freelance Agent** with commissions +% - specified in the contract with all the required legal details.

SEE CONTRACT: <https://adlissmart.com/files/TRADERCONTRACT.pdf>

The Freelance Agent will have to dedicate themselves to studying and learning perfectly all the information sent and created especially for Him. Without the need to invest a lot being our trader. We invest, for each Trader.

The Freelance Agent does not need an office, he can work from home and meet the requirements.

The Freelance Agent look for both private and public projects. Responsible for delivering information on all projects on time and on the specified date.

For each new project, **The Freelance Agent** will contact Adlis/Weiyin to create the project presentation.

We will send everything through our Platform, both in PowerPoint, Autocad, 3D, AR, certificates, Proforma/Invoice, warranty, installation, etc... in the required language.

A Marketing strategy such as SEO, AD, Social Media and others will be created to promote Traders.

The Adlis legal department will be in charge of looking at all legal issues such as certificates, warranty, Ministry of Industry for testing report, customs agents, taxes, contracts, NDA etc...

Material we deliver to traders:

- Domain adlissmart with country extension.
- Fully finished and functional website, with all the necessary information on the website.
- Platform CMD to make changes to the website when required.
- Platform for newsletter to send email marketing.
- Hosting server and control panel for mail, web, ssl, app etc...
- Web/Cloud with all the information of Adlis/Weiyin Company (Catalogs, data sheets, AR, certificates and much more)
- 1000 to 2000 Catalogs of all our products by categories.
- 1000 catalogs from Adlis Smart City.
- Link to each of our models with all the necessary information.
- SEE EXAMPLE: <https://adlissmart.com/WYS1818/>
- and much more.....

Adlis/Weiyin is responsible for manufacturing, shipping products by sea, installation of products, configuration and other obligations required in the projects.

Adlis/Weiyin will hire a local company after installation for maintenance and technical issues if required.

For any interest and more information, send an email to service@adlissmart.com



NEXT GEN OF ADLIS SMART INTEGRATED SYSTEM POWERED BY BYNET AND NVIDIA JETSON

Trading Company

- **Company Trader with % specific commissions on each project won.**
- **With an office and the ability to present specific projects for governments and municipalities.**
- **Showroom with 5 to 7 of our products**
- **Lists of important contacts, with business relationships in both the private and public sectors.**
- **Trading Company does not need to have an infrastructure such as warehouse, maintenance, it does not need stock and qualified personnel for installation and maintenance.**

Company Trader with specific % commission on each project won. Selling our brand and our products in all the projects he considers.

Company Trader are part of our company. They promote, get projects, present projects and sell our brand and our products in different countries.

The Company Trader must have an office with the conditions required by Adlis/Weiyin, including office supplies and computers. Have a meeting room to present specific projects for governments and municipalities and private companies.

The Company Trader will obtain or rent a space with m2 stipulated in the contract, to create a showroom with our products.

Adlis/Weiyin will take care of the 5 to 7 models, both in manufacturing and shipping. It will not have any cost for the trader apart from the Showroom space.

Sign a contract as a **Company Trader** with commissions +% - specified in the contract with all the required legal details.

SEE CONTRACT: <https://adlissmart.com/files/TRADERCONTRACT.pdf>

Company Trader will have to dedicate themselves to studying and learning perfectly all the information sent and created especially for Him. Without the need to invest a lot being our trader. We invest, for each Trader.

Company Trader look for both private and public projects. Responsible for delivering information on all projects on time and on the specified date.

For each new project, **Company Trader** will contact Adlis/Weiyin to create the project presentation.

We will send everything through our Platform, both in PowerPoint, Autocad, 3D, AR, certificates, Proforma/Invoice, warranty, installation, etc... in the required language.

CEO and International Project Manager will travel to the Trader's country if required for important projects or meetings.

The Trader together with Adlis/Weiyin will invest in Expo or special events if required.

A Marketing strategy such as SEO, AD, Social Media and others will be created to promote Traders.

The Adlis legal department will be in charge of looking at all legal issues such as certificates, warranty, Ministry of Industry for testing report, customs agents, taxes, contracts, NDA etc...

Adlis/Weiyin is responsible for manufacturing, shipping products by sea, installation of products, configuration and other obligations required in the projects.

Adlis/Weiyin will hire a local company after installation for maintenance and technical issues if required.



NEXT GEN OF ADLIS SMART INTEGRATED SYSTEM POWERED BY BYNET AND NVIDIA JETSON

Trading Company

- Company Trader with % specific commissions on each project won.
- With an office and the ability to present specific projects for governments and municipalities.
- Showroom with 5 to 7 of our products
- Lists of important contacts, with business relationships in both the private and public sectors.
- Trading Company does not need to have an infrastructure such as warehouse, maintenance, it does not need stock and qualified personnel for installation and maintenance.

Material we deliver to trading Company:

- 5 to 7 different products for the showroom. **The Company Trader** will have to search and obtain a space of specific size for the 5 to 7 models that we will send.
- The space and costs of the showroom will be the responsibility of the **Company Trader**.
- **Adlis/Weiyin** will take care of the 5 to 7 models, both in manufacturing and shipping. It will not have any cost for the trader apart from the Showroom space.
- Domain adlissmart with country extension.
- Fully finished and functional website, with all the necessary information on the website.
- Platform CMD/CMS to make changes to the website when required.
- Platform for newsletter to send email marketing.
- Hosting server and control panel for mail, web, ssl, app etc...
- Web/Cloud with all the information of Adlis/Weiyin Company (Catalogs, data sheets, AR, certificates and much more)
- 500 to 1000 Catalogs of all our products by categories.
- 300 Adlis Smart City catalogs from
- Link to each of our models with all the necessary information.
SEE EXAMPLE: <https://adlissmart.com/WYS1818/>
- and much more.....



NEXT GEN OF ADLIS SMART INTEGRATED SYSTEM POWERED BY BYNET AND NVIDIA JETSON

Normal Client

- The normal clients need to sign the NDA before receive the information.
- The normal client can choose a maximum of 15 models after signing the NDA.
- **With an office and the ability to present specific projects for governments and municipalities.**
- **The normal client need to have some infrastructure for installation and maintenance, it does not need stock or showroom.**
- Lists of important contacts, with business relationships in both the private and public sectors.

To be clients need to sign the NDA, there are no clauses or restrictions to represent our products. Normal client can choose a maximum of 15 of our models **(Excluding Official Distributor with exclusive models if this exists in the country of the normal client)**.

ADLIS/WEIYIN NDA: <https://adlissmart.com/files/NDA.pdf>

We will send price list, catalog of each model, data sheet, photos, videos, warranty for normal client and others.

Normal client do not receive custom Web/Cloud and Web Link models of all our catalogue. **(The information of each chosen model is sent by email or by Wetransfer)**.

WEBCLOUD ONLY FOR DISTRIBUTOR: <https://adlissmart.com/CloudDistributor/>

A client has fewer conditions and obligations to comply with our distributors, but receives higher prices, less warranty time, fewer services, etc.

Hire and receive our AI Smart City Platform Management System only through our distributors.

Official distributors can promote and sell the same models chosen by normal client (15 models maximum), in all the projects that our distributors consider.

Even Municipality, Government or private projects where our clients/new clients present themselves. If the new client requests prices and information from our distributor for their private projects, the distributor will not be able to use the information or participate in those private projects.

Conditions imposed on our distributors only for private projects - For government and municipal projects they will have to work together using our strategy to have more opportunities to win.

Material we deliver to Normal Client:

- We send folders of each chosen model with photos, videos, and technical data.
- We send Certificates and guarantees on products and components. (Limited warranty)
- We send a catalog with prices for normal client (more expensive than the official distributor)
- Limitations on the products to choose from in our catalog. Only 10 to 15 products.
- Limited warranty (1 year)
- Limited service compared to the official Distributor.
- Selling price (FOB prices) more expensive than distributors. A difference of USD 230 to USD 300 per product and model.
- Limitation in our application AI Smart City Platform Management System
- Does not receive WebCloud
- Does not receive WEB B2B / B2C



NEXT GEN OF ADLIS SMART INTEGRATED SYSTEM POWERED BY BYNET AND NVIDIA JETSON

Special Client - Special Service

- Adlis/Weiyin and Special Client sign MUTUAL NDA before receive the information.
- Full Service
- Special contract

This special service is for clients and companies that do not go through our distributors and buy directly from our company for the manufacture and installation of our products.

The client sign our **MUTUAL NDA** when information and prices are sent to him. The same will be done by Adlis/Weiyin Corp

MUTUAL NDA: <https://adlissmart.com/files/MUTUALNDA.pdf>

Option 1 - Special Client:

Adlis/Weiyin Corp. will manufacture the model required by the **Special Client** and will be sold at CIF prices (Up to the port chosen by the **Special client**).

Special Client is responsible for removing the merchandise from the required port and transporting the products to the assembly site.

The **Special client** will hire a company in his country for the installation, assembly and **Adlis/Weiyin** will be in direct contact with that company to supervise the entire process.

Adlis/Weiyin will send a technician or Technical Manager to the **Special client's** country to supervise the contracted company. The expense of **Adlis/Weiyin** worker will be paid directly by that company.

Option 2 - Special Client:

Adlis/Weiyin Corp. will manufacture the model required by the **Special Client** and will be sold at CIF prices (Up to the port chosen by the **Special client**).

Special Client is responsible for removing the merchandise from the required port and transporting the products to the assembly site.

Adlis/Weiyin will transfer workers to the place that the **Special Client** informed to takes care of the entire process. (The **Special client** will have to inform the dates for the transfer and assembly).

A detailed document with all the information and process will be sent after the contract is signed.



NEXT GEN OF ADLIS SMART INTEGRATED SYSTEM POWERED BY BYNET AND NVIDIA JETSON

Option 3 - Special Client:

Adlis/Weiyin Corp. will manufacture the model required by the **Special Client** and will be sold at door to door prices.

Adlis/Weiyin supervises the transportation from our factory, all customs formalities, customs clearance, and transfer of the products from the port to the assembly site.

Adlis/Weiyin will take care of the entire installation and configuration process.

A detailed document with all the information and process will be sent after the contract is signed.

Material we deliver to Special Client:

- MUTUAL NDA with the 2 companies in the same document to protect the intellectual property of the 2 companies.
- Adlis/Weiyin Send Proforma with prices CIF/Door to Door
- Adlis/Weiyin sends all the information with a link / Cloud of the required product. Technical Data, Catalog of that product, installation, 3D / AR designs.
- After the client accepts the offer, we will prepare a joint official contract on the client's requirements and the service offered by Adlis/Weiyin.
- In the contract will be all the information such as: Production, shipment, assembly, installation, configuration, warranty, Certificates and maintenances.

More Option for Special Client:

- Construction / Civil Engineer from Adlis/Weiyin with International License for Artwork and signature at the end of product installation.
- AI Smart City Platform Management System (The platform is purchased only once and you can control hundreds of smart products, then you pay per month for the Cloud and the Hosting Server)
- Adlis Smart APP for limited control of all Adlis / Weiyin Smart Products. We deliver a Tablet Configured with the APP installed, and the products placed in the same place are controlled.



NEXT GEN OF ADLIS SMART INTEGRATED SYSTEM POWERED BY BYNET AND NVIDIA JETSON

Official Distributor No exclusivity - duration of the contract (24month)

- Special Prices, special services, and special requirement.
- The Distributor agrees to purchase (8 to 10) Pcs to be used for Showroom and marketing
- Showroom with good presentation
- Special Marketing strategy

Official distributors are very important for Adlis/Weiyin, they are part of our Corporation, is some conditions for our distributors in the contract.

Official Distributor Contract: <https://adlissmart.com/files/OfficialDistributor>

Aldis/Weiyin will request information from the company that requires being our official distributor:

- Marketing strategy
- The company's infrastructure
- The showroom.
- Ability to install products on the street, maintenance and others.
- Development and creation of a room to manage our AI Smart City Platform Management System.

Conditions and strategy with more than 1 distributor in the same country:

If the 2 parties (New Company-Adlis/Weiyin) close agreements as the new official distributor.

Adlis/Weiyin through its CEO will organize a meeting with other distributor(s) from the same country.

Adlis/Weiyin developed a specific strategy for alliances between distributors, a strategy for them to work together **on government or municipal projects**.

We will have more power and more opportunities to win projects if we work together and not separately.

Gain more power in the market by working together, with opportunities to offer better prices, services, guarantees.

Limit competitive offers to create a certain monopoly over time.

For private company projects, distributors have no obligation to create alliances, but we prefer and insist that it is much better to work together.



NEXT GEN OF ADLIS SMART INTEGRATED SYSTEM POWERED BY BYNET AND NVIDIA JETSON

Official Distributor No exclusivity - duration of the contract (24month)

- Special Prices, special services, and special requirement.
 - The Distributor agrees to purchase (8 to 10) Pcs to be used for Showroom and marketing
 - Showroom with good presentation
 - Special Marketing strategy
-
- Lower prices for distributor(a difference of 230-300 USD per model from **Normal Client** prices.
 - Direct contact with client in the city or state who call the factory directly.
 - If a new contact calls from the same city as our distributor, we send the contact to the distributor to take care of the sale and order.
 - 8 months of exclusivity in the distributor's country. Adlis/Weiyin will not sign with another company to distributor for 8 months. The time to create marketing, promotion and become a market leader.
 - Direct contacts after a certain period with important Adlis Smart clients
 - Direct and prominent contacts about your requests and concerns. 24/7
 - Benefits in the new application and in the new Adlis AI Platform Management System. (end of March)
 - Customer service: 24 hours a day, 7 days a week.
 - Express service for maintenance and repairs.
 - Support in growth if the distributor develops the brand quickly.
 - Marketing support and specific marketing strategy for the distributor.
 - Personalized plates with the distributor's data and logo on all products.
 - Support, organization, and logistics for expo in the city or state of the distributor.
 - Design of special products for the distributor for special order with patents, Copyright and with total exclusivity in that product. (It must be a product that does not look the same or is like our products) Adlis/Weiyin will promote this product to all its customers and distributors and only the distributor will decide the sale.
 - Contact and distributor information on all Adlis/Weiyin Web, Google Business, etc. websites.
 - Reseller Custom / WebCloud Website.
 - B2B + B2C platform customized by each distributor.
 - Continuous and personalized training with courses on some Adlis / Weiyin products.
 - Special APP / Admin course with the presence of a technician from Adlis / Weiyin Corp at the distributor site. (end of March 2024) - A file will be sent with explanations, course, data, etc.

Special WebCloud - Only Official Distributor: <https://adlissmart.com/CloudDistributor/>

New domain adlissmart with extension for each country (.com / .gr / .fr / .ro / .uk and much more)

Special link with all the model and information: <https://adlissmart.com/WYS1818/>

Option GLB file 3D/AR for each model - Only Official distributor



NEXT GEN OF ADLIS SMART INTEGRATED SYSTEM POWERED BY BYNET AND NVIDIA JETSON

Distributor with Total Exclusivity (6 to 8 maximum models): Duration of the contract (36month)

- For official distributors, special services, and special requirement
- The Distributor agrees to purchase 5pcs of each Model in exclusivity (6 - 8 models)
- Showroom with good presentation
- Special Marketing strategy

Official distributors are very important for Adlis/Weiyin, they are part of our Corporation, is some conditions for our distributors with exclusivity in the contract.

Exclusive Official Distributor Contract: <https://adlissmart.com/files/AgreementExclusivityDistributor>

Aldis/Weiyin will request information from the company that requires Exclusivity official distributor:

- Marketing strategy for the 6-8 model in exclusivity
- Business plan on sales valuation for 1 year
- The company's infrastructure
- The showroom.
- Ability to install products on the street, maintenance and others.
- Development and creation of a room to manage our AI Smart City Platform Management System.

Conditions and strategy with more than 1 distributor in the same country:

If Adlis/Weiyin has **Exclusive Distributor(s)** in the same country (6 to 8 models maximum), the **New Official Distributor or Normal Client** has the obligation to contact them.

We offer some distributors the possibility of having 6 to 8 models in **total exclusivity** with some conditions. (Showroom, minimum purchase quantity for each exclusive model, alliances, etc.)

If a **New distributor** signs a contract in the same country, will not be able to sell and/or participate in projects with these models without the prior agreement of the **Distributor with exclusivity**.

Adlis/Weiyin will organize a meeting between the **Exclusive Distributor** and the **New Distributor**, for work together and not separately.

The New Distributor will not be able to present the models exclusively or sell in private projects without an agreement between the 2 parties.

The **Exclusive Distributor** has the obligation to provide special and very advantageous prices/services/warranty of the exclusive models for private projects requested by the new distributor.

Adlis/Weiyin attaches great importance to all obligations that must be fulfilled exclusively by the distributor. We control that the contract requirements are met, so as not to limit or affect the **New Distributor** in the same country.

Adlis/Weiyin will be in charge of facilitating communication, helping and receiving support in everything.

Adlis/Weiyin developed a specific strategy for alliances between distributors, a strategy for them to work together **on government or municipal projects**.

The exclusive distributor will not be able to appear in the private projects of the new distributor when asked for price, offer and information on the exclusive models.



NEXT GEN OF ADLIS SMART INTEGRATED SYSTEM POWERED BY BYNET AND NVIDIA JETSON

Distributor with Total Exclusivity (6 to 8 maximum models): - duration of the contract (36month)

- For official distributors, special services, and special requirement
- The Distributor agrees to purchase 5pcs of each Model in exclusivity (6 - 8 models)
- Showroom with good presentation
- Special Marketing strategy

The Exclusive Distributor agrees to purchase 5pcs of each Model in exclusivity (6 - 8 models) to be used for marketing and/or sales purposes according to the models and prices for Exclusive Distributor.

Exclusive Official Distributor Contract: <https://adlissmart.com/files/AgreementExclusivityDistributor>

- Lower prices for distributor(a difference of 230-300 USD per model from **Normal Client** prices.
- Direct contact with client in the city or state who call the factory directly.
- If a new contact calls from the same city as our distributor, we send the contact to the distributor to take care of the sale and order.
- **Total exclusivity (6 to 8 maximum models).**
- Direct contacts after a certain period with important Adlis Smart clients
- Direct and prominent contacts about your requests and concerns. 24/7
- Benefits in the new application and in the new Adlis AI Platform Management System. (end of March)
- Customer service: 24 hours a day, 7 days a week.
- Express service for maintenance and repairs.
- Support in growth if the distributor develops the brand quickly.
- Marketing support and specific marketing strategy for the distributor.
- Personalized plates with the distributor's data and logo on all products.
- Support, organization, and logistics for expo in the city or state of the distributor.
- Design of special products for the distributor for special order with patents, Copyright and with total exclusivity in that product. (It must be a product that does not look the same or is like our products) Adlis/Weiyin will promote this product to all its customers and distributors and only the distributor will decide the sale.
- Contact and distributor information on all Adlis/Weiyin Web, Google Business, etc. websites.
- Reseller Custom / WebCloud Website.
- B2B + B2C platform customized by each distributor.
- Continuous and personalized training with courses on some Adlis / Weiyin products.
- Special APP / Admin course with the presence of a technician from Adlis / Weiyin Corp at the distributor site. (end of March 2024) - A file will be sent with explanations, course, data, etc.

Special WebCloud - Only Official Distributor with exclusivity : <https://adlissmart.com/CloudDistributor/> - (now with new domain extension for each distributor (.com / .gr / .fr / .ro / .uk and much more)

Special link with all the model and information: <https://adlissmart.com/WYS1818/>

Option GLB file 3D/AR for each model - Only Official distributor

The Exclusivity Distributor may not use the information received for personal use, or submit an offer to the project if the distributor previously requested prices, services and information from the exclusive models.



NEXT GEN OF ADLIS SMART INTEGRATED SYSTEM POWERED BY BYNET AND NVIDIA JETSON

Full Partner of Adlis Smart - Investment in Assembly Process:

- For official distributors, special services, and special requirement
- The Distributor agrees to purchase 5pcs of each Model in exclusivity (6 - 8 models)
- Showroom with good presentation
- Special Marketing strategy

Adlis Smart offers the possibility of being part of the local manufacturing of our products, with MADE IN certificates.

For more information open the link: <https://adlissmart.com/Assembly-Process/>

- Assembly Process Partner is for very specific Distributors or investors with the vision of growing in local manufacturing. Also with sales in different countries together with Adlis/Weiyin.
- Investors or distributors who close agreements with Adlis Smart, accepting all the required conditions, will become Full partners of Adlis Smart.
- The business Strategy - Assembly Process project has a very specific development and time line.
- One of the most important conditions is the Full Partner's investment in creating a factory with infrastructure created by the Adlis Smart team. In addition to workers, legal department etc....
- Adlis Smart will invest in creating and developing the entire factory. Putting all Adlis Smart Assembly Process personnel working only in the new factory.
- Adlis Smart will create a Mega Showroom in the same factory. from (15 to 25 products)
- Adlis Smart will be in charge of all the legal issues and procedures of the new factory.
- Factory development by each department.
- Adlis Smart will invest in the creation of all the necessary certificates for local manufacturing and the MADE IN.....
- Control quality Department
- Hosting and VPS Cloud Server for AI Adlis Smart Platform Management System.
- And much more....

To receive our Complete Business Plan/Financial contact: assembly-process@adlissmart.com
hilik@adlissmart.com



NEXT GEN OF ADLIS SMART INTEGRATED SYSTEM POWERED BY BYNET AND NVIDIA JETSON



ADLIS/WEIYIN CORP.

www.adlissmart.com

www.adlissmart.com/Marketing

www.solarbenchchina.com

Name: Jane Wu

Phone: +8613823126631

Mail: sales@solarbenchchina.com

info@adlissmart.com

service@adlissmart.com

service@adlis.co.il

Adlis Smart Platform:

mori@adlissmart.com